

# Sales Management of managers



**Evaluation of the sales management capability in live situations and objective interviews with their boss, one of their staff and themselves.**

*“\*Silent Edge’s data models and unique methodology was a perfect solution for us. They objectively evaluated every discipline (including sales management) against their best practice competency framework of skills. The result of this was that Vistorm’s revenues increased by 30% in 12 months.”*

**Darron Antill - COO – Vistorm**



**Score by 'Integrating with another function' - Knowledge**

